

*Curriculum redatto ai sensi degli artt. 46 e 47 del D.P.R. 28.12.2000, N. 445
(Dichiarazioni sostitutive di certificazioni e dell'atto di notorietà).*

Il sottoscritto Salvatore Esposito De Falco (C.F. SPS SVT 68H06 F839H) nato a Napoli il 06.06.68, consapevole che le dichiarazioni mendaci sono punite ai sensi del codice penale e delle leggi speciali in materia, ai sensi degli artt. 46 e 47 del D.P.R. 28.12.2000, N. 445, dichiara quanto segue nel presente Curriculum Vitae:

SALVATORE ESPOSITO DE FALCO

Curriculum Vitae

Part I – General Information	2
Part II – Education	2
Part III – Appointments	2
a) <i>Academic Qualifications</i>	2
b) <i>Visiting Appointments</i>	3
c) <i>Academic Appointments</i>	3
Part IV – Teaching experience	3
Part V - Society memberships, Awards and Honors	4
Part VI - Funding Information	5
Part VII – Research Activities Coordinator	5
Part VIII – Independent audit certification	6
Summary of Scientific Achievements	7
Part IX– Selected Publications	7
a) <i>International Papers</i>	7
b) <i>National papers with double blind peer review</i>	9
c) <i>National papers</i>	10
d) <i>Books</i>	11
e) <i>Book's Chapters</i>	11
f) <i>Published proceedings</i>	13
g) <i>Research Reports</i>	15
Part X – Proceedings as speaker	16
a) <i>International Conferences</i>	16
b) <i>National Conferences</i>	17
c) <i>Seminars</i>	18
Part XI– Further research activities	19
a) <i>Guest Editor</i>	19
b) <i>Curatorship</i>	19
c) <i>Organizing Conferences</i>	20
d) <i>Member of Editorial Board and/or Review Committees</i>	20
e) <i>Member of Committees</i>	20

Part I – General Information

Full Name	Salvatore Esposito De Falco
Date of Birth	06/06/1968
Place of Birth	Naples
Citizenship	Italian
E-mail	salvatore.espositodefalco@uniroma1.it
Spoken Languages and Certificate	English Certificate of Attendance, Oxford School of English, from 01/07/2019 to 05/07/2019 (level: A2)

Part II – Education

Type	Year	Institution	Notes
University graduation	1993	Parthenope University of Naples	Degree in International Trade and Currency Markets – full mark with honour
PhD	1998	Parthenope University of Naples	Ph.D. in Economic-Business Doctrine and Corporate Governance, X Cycle
Specialty	1999	Parthenope University of Naples	Post-doctoral specialization in "Administration and Business Management" – final mark 70/70
Licensure 01	1999	Parthenope University of Naples	Chartered Accountant
Licensure 02	1999	Court of Appeal of Naples – Office Auditors	Auditor

Part III – Appointments

a) Academic Qualifications

Start	End	Institution	Position
2019/11/02	present	Sapienza – University of Rome - Faculty of Economics	Full Professor of Business Economics and Management (SECS-P08 disciplinary sector)
2016	2019	Sapienza – University of Rome - Faculty of Economics	Professor of Business Economics and Management (SECS-P08 disciplinary sector)
13/12/2010	present	University of Messina	Eligibility as Full Professor of Business Economics and Management (disciplinary sector SECS-P08)
2005	present	Sapienza – University of Rome - Faculty of Economics	Associate Professor of Business Economics and Management (SECS-P08 disciplinary sector)
2004		Bicocca – University of Milan	Eligibility as Associate Professor of

			Business Economics and Management (SECS-P08 disciplinary sector)
2001	2004	National Research Council - Research Institute on Tertiary Activities	Research Fellow

b) Visiting Appointments

Start	End	Institution	Position
27/08/18	07/09/18	New York University (NYU) Stern School of Business (U.S.A.)	Visiting Professor
01/02/15	15/02/15	New York University (NYU) Stern School of Business (U.S.A.)	Visiting Professor
01/09/13	15/09/13	Baruch College – The City University of New York City (U.S.A.)	Visiting Scholar
20/09/06	25/10/06	Universidad de Huelva, Spain	Visiting Professor

c) Academic Appointments

Start	End	Institution	Position
2020	2023	Sapienza – University of Rome	Chairman of the Degree Course Council in MANIMP
2014	present	Sapienza – University of Rome	Member of the Board of Directors of the Research Center for Sports Medicine and Management
2007	2008	Sapienza – University of Rome	Member of the Commission of the educational order reform, representing the EFIMP and MANIMP degree programs
2007	2007	Sapienza – University of Rome	Member of the Commission for the election of researchers' representatives
2006	present	Sapienza – University of Rome	Responsible of Bilateral Agreements between Sapienza University of Rome and Universidad de Huelva (Spain)

Part IV – Teaching experience

Year	Institution	Lecture/Course
2016 -oggi	Sapienza – University of Rome	Full Professor of: “Business Family: Ownership Governance and Management”
2013 -oggi	Sapienza University of Rome – Faculty of Economics	Full Professor of “Corporate Governance”
2012 -2015	Sapienza University of Rome – Faculty of Architecture	Full Professor of "Fundamentals of Economics and Sociology"
2011 -2012	Sapienza University of Rome – Faculty of Economics	Full Professor of Trade Marketing

2011 -2012	Sapienza University of Rome – Faculty of Economics	Full Professor of Business Administration
2010 -2013	Sapienza University of Rome – Faculty of Economics	Full Professor of Corporate Governance for the internationalization of companies
2005 -2012	Sapienza University of Rome – Faculty of Economics	Full Professor of Business Administration
2005 -2008	Sapienza University of Rome – Faculty of Economics	Full Professor of Business Administration
2004 -2005	Bicocca – University of Milan	Professor of Trade Marketing
2002 -2004	University of Sannio	Professor of the following courses: "Business Economics and Management", "Business Strategies", "Quantitative Business Methodologies and Determinations" and "Business Economics"

Part V - Society memberships, Awards and Honors

Year	Title
2020	Selected Paper Award 2020 International Conference “Sinergie-SIMA 2020 Conference “Grand Challenges: Companies and Universities working for a better society”, Speaking entitled “Determinants of Commitment and Opportunism of institutional investors’ behavior: an empirical investigation on robo-voting phenomena”, with N. Cucari, D. Sardanelli, S. Carbonara, K. Sergakis, in Pisa, 7-8 September 2020.
2019	Best Paper Award 2019 International Conference “Corporate Governance: search for the advanced practice”, Speaking entitled: “Corporate governance and blockchain: some preliminary results by a survey”, with N. Cucari, E. Canuti, S. Modena, in Rome, 27 february 2019
2018	Best Paper Award 2018 Journal “Corporate Board: Role, Duties and Composition” for “Interlocking directorates and different power forms: An explorative analysis in the Italian context”
2017	Research project funding (Small, Medium) - Medium 2017 projects for research entitled "Remuneration policies and dissent of shareholders: a configurational analysis in the industrial design sector"
2017	Best Paper Award for “ <i>Shareholder engagement e co-creation. Un’analisi su un campione di imprese quotate</i> ”, presented at the Sinergie-Sima 2017 Conference, 15-16 June 2017
2015	Research project funding (Medium/Small) 2015 for research entitled “Design driven innovation and collaborative innovation nelle imprese del Made in Italy: il caso del distretto della ceramica sanitaria di Civita Castellana
2015	Partner in SIMA (Italian Society of Management)
2015	Partner in ECGI (European Corporate Governance Institute)
2007	Partner in AIDEA (Italian Academy of Business Administration)
2006	Partner in ALUMNI (Association of graduates of Economics of Sapienza University)
2000	Partner in UNISCE (Association of Scholars of Business Administration Faculty of Economy – University of Salerno)
1999	Two-year scholarship for conducting post-doctoral research activities
1994	Three-year scholarship for attendance of the PhD program
1993	Two-year scholarship as 2nd classified in the competition for admission to the School of Specialization

1992	Prize "Banco di Napoli A.A. 1992/93 "for the degree thesis" Methodology and tools of sectorial analysis in the banking company"
------	---

Part VI - Funding Information

Year	Title			Program
2006	Scholarship Council	National	Research	"Short-Term Mobility - year 2006" for research activities abroad

Part VII – Research Activities Coordinator

Year	Title
2020	Coordinator for the Global Management of research project entitled: "REASSET": Customer: Sapienza , University of Rome, Department of Management
2017	Research manager of University project entitled: "Politiche di remunerazione e dissenso degli azionisti: un'analisi configurazionale nel comparto dell'industrial design"
2015	Research manager of University project entitled: "Design driven innovation and collaborative innovation nelle imprese del Made in Italy: il caso del distretto della ceramica sanitaria di Civita Castellana"
2015	Coordinator for the Global Management of research project entitled: "Rete Biomedica-Farmacologica-Alimentare ed Informatica per la salute – Alfabetanet", funded by POR FESR Campania 2007/2013, "Sviluppo di reti lunghe per la Ricerca e l'innovazione delle filiere tecnologiche campane"
2015	Coordinator for the Global Management of research project entitled: OPS "Opereparlanti Show", Customer Regione Campania.
2014	Coordinator for the Global Management of research project entitled: Ben Ten "Benessere delle Biotecnologie: nuovi processi e prodotti per la nutraceutica, la cosmetica e la nutrizione umana", Customer Regione Campania.
2014	Coordinator for the Global Management of research project entitled: Viaggiarte "Sistema integrato di fruizione esperienziale della conoscenza relativa ai beni culturali tra cinematic, augmented reality e social networking", funded by POR Campania FESR 2013 ob. 2.1, Call for Innovation Desk, Customer: Campania Region.
2014	Coordinator for the Global Management of research project entitled: STRIT "Strumenti e tecnologie per la gestione del rischio delle infrastrutture di trasporto", Customer: Regione Campania.
2013	Coordinator for the Global Management of research project entitled: My Fair City "Soluzioni a misura di bambino per vivere l'arte e la storia della città", funded by POR Campania FESR/2013 Ob. Op. 2.1 - Call for Innovation Desk, Customer: Campania Region.
2013	Coordinator for the Global Management of research project entitled: RICART CAMPANIA "Rete innovativa di collaborazione dell'artigianato artistico in Campania", fundend by POR Campania FESR 2007/2013, Ob. 2.1, Call for Innovation Desk.
2012	Coordinator for the Global Management of research project entitled: "Innovazione e creazione di valore", order of the National Research Council (CNR) n. IC.P05.012.001 of 2012
2011	Coordinator for the Global Management of research project entitled: "Reti Politiche Pubbliche e Sviluppo" – Acronym REPOS, POR Campania FSE 2007-2013

2011	Coordinator for the Global Management of research project entitled: “ <i>Sistemi di innovazione, competitività e trasferimento delle conoscenze</i> ” – Sigla INNOSYSTEM, POR Campania FSE 2007-2013
2010	Coordinator for the Global Management of research project entitled: “ <i>Soluzioni Distributive Innovative per la Comunicazione della Distintività del VINO Italiano sul Mercato Consumer Internazionale</i> ” – Sigla DIVINO, Customer MISE.
2010	Member of the Scientific Committee of research project: “ <i>Soluzioni per l’esperienza culturale nei luoghi elettivi della surmodernità</i> ” – Acronym: Neoluoghi, Ambito Beni Culturali, PON Ricerca & Competitività 2007-2013
2009	Coordinator for the Global Management of research project entitled: ACTIVITY “ <i>Attrattori culturali e tecnologie informatiche per la valorizzazione interattiva del patrimonio e il supporto al turismo innovativo</i> ”, Customer: Campania Region.
2008	Coordinator for the Global Management of research project entitled: “ <i>Il turismo business in Campania - individuazione del key player</i> ” – Acronym: CONV BUREAU NA
2005 - 2007	Coordinator for the Global Management of research project entitled: SISI “ <i>Una nuova metodologia di supporto ai processi decisionali di impresa, basata su strumenti informatici</i> ”, financed by MIUR and funded by Law 297 art. 5. Proposers: DATAMAT S.p.A., CUEIM, RCost (Center of Excellence on Software Technologies software of University of Sannio).
2005 - 2009	Coordinator for the Global Management of research project entitled: TA CAMP “ <i>Ricerca, formazione, assistenza e promozione aziendale per il rafforzamento della filiera produttiva nel settore tessile-abbigliamento in Campania</i> ”. MIUR / Campania Region Agreement for the realization of synergic actions for the development of the textile-clothing sector as for the Planning Agreement of 16.06.03. Proponent subjects: CUEIM, National Fashion Chamber CeRICT, Confederazione Nazionale dell’Artigianato e della Piccola e Media Impresa, Confartigianato, ISVE.
2005 - 2006	Coordinator for the Global Management of research project entitled: “ <i>Elaborazione di un modello per l’ottimizzazione del sistema di allocazione iniziale dei permessi di emissione di CO2 e per la valutazione economica degli scenari evolutivi connessi al regime di scambio (Emissions Trading)</i> ”, financed by MIUR under the special laws for depressed areas of the country. Applicant: Consorzio CUEIM
2004 - 2006	Coordinator for the Global Management of research project entitled: “ <i>PIDILSET Percorsi Integrati di Inserimento Lavorativo nel Settore Turistico</i> ” – POR Campania 2000-2006 Mis. 3.14. Customer: SalernetOnlus
2003	Coordinator for the Global Management of research project entitled: “ <i>L’emigrazione quale strumento di riqualificazione turistica del Cilento</i> ” - Ministry of Foreign Affairs, IRAT (Research Institute on Tertiary Activities) of the CNR of Naples
2002	Coordinator for the Global Management of research project entitled: VENERE “ <i>Sviluppo di tecniche e metodologie innovative per la formazione di esperto in Gestione e Valorizzazione dei beni culturali</i> ”. Applicant: IRAT – CNR, funded by MIUR PON 2000-2006.
2002	Coordinator for the Global Management of research project entitled: ATA “ <i>Animatore Turistico Ambientale</i> ”. Applicant: IRAT – CNR; soggetto attuatore: Consorzio TECKFORM, fondi del MIUR PON 2000-2006.

Part VIII – Independent audit certification

- 1) **2018** - As independent Audit certification has evaluated the project titled "Ubiquitous" under ERDF Operational Programme Funding 2014-2020 for:
 - Sant’Anna Scuola Superiore di Pisa (23/10/2018);

- BeeappS.r.l. (15/10/2018);
- Extra Red S.r.l. (15/10/2018).

- 2) **2016** - As expert referee for the Marche Region has evaluated 31 projects with reference to ERDF Operational Programme Funding 2014-2020 (Marche), Axis 3 - Os 8 - Action 8.1 titled "Support for the Realization and Marketing of Innovative Collections in the Made in Italy sectors - 2016 Call".

Summary of Scientific Achievements

Product type	Number	Data Base	Start	End
Papers [international]	18	U-GOV / IRIS	2000	2020
Papers [national]	27	U-GOV / IRIS	1994	2019
Books	7	U-GOV / IRIS	2001	2017
Book's Chapters	28	U-GOV / IRIS	1995	2020
Proceedings published	18	U-GOV / IRIS	2001	2019
Research Reports	13	U-GOV / IRIS	2005	2016
Google Scholar (<i>May 2021</i>)		<i>Quotations number:</i> 634	<i>Index H:</i> 12	<i>i10-hindex:</i> 18

Total Average Impact factor: Total Impact Factor (13,028) / Total Journal with Impact Factor (11)	1,184
RG (Research Gate) score (<i>May2021</i>)	17,26
Papers published on Reviews listed ISI-WOS (Index H: 1)	8
Papers published on Reviews listed Scopus (Index H: 1)	11
Papers published on Reviews ANVUR Rank A	5

Part IX– Selected Publications

a) *International Papers*

- 1) **2021** - "The influence of stakeholders in the pursuit of the Environmental, Social, and Governance. Evidence from innovative small and medium enterprises", with A. Thomas, G. Scandurra, **Corporate Social Responsibility and Environmental Management**, ISSN (on line):1535-3966, Fascia A, **Impact Factor: 8.741**, DOI: 10.1002/csr.2183
- 2) **2020** - "Benefit Corporations and Corporate Social Intrapreneurship" with A. Renzi, Introduction to special issue **Entrepreneurship Research Journal**, vol. 10(4), 1-5, ISSN (on line) 2157-5665 ISSN (Print): 2194-6175, **Impact Factor: 1.643**, DOI: 10.1515/erj-2020-0382, ISI-WOS Code: 000577393100002, Scopus Code: 2-s2.0-85094131989.
- 3) **2019** - "Rural tourism and Albergo Diffuso: a case study for sustainable land-use planing", with N. Cucari, E. Wankowicz, **Land Use Policy**, n.82/2019, pp. 105-119, DOI: 10.1016/j.landusepol.2018.11.050, ISSN 0264-8377, Class A, **Impact Factor: 3.194**, Scopus

Code:2-s2.0-85057600119, ISI-WOS Code: 000459358100010.

- 4) **2018** - “Editorial: A vision from the different perspectives”, **Corporate Governance and Organizational Behavior Review**, Volume 3, Issue 1, pp. 4-6, DOI:10.22495/cgobr_v3_i1_editorial, ISSN 2521-1870.
- 5) **2018** - “Interlocking directorates and different power forms: An explorative analysis in the Italian context”, with N. Cucari, Di Franco F., **Corporate Board: Role, Duties and Composition**, Vol. 14, Issue 2, pp. 7-19. DOI: 10.22495/cbv14i2art1, ISSN 1810-8601.
- 6) **2018** - “Positive or negative voting premium: what happened to private benefits in Italy?”, with N. Cucari, G. Sancetta, **Corporate Ownership & Control**, Volume 15, Issue 3, ISSN 1727-9232, DOI: 10.22495/cocv15i3art8, pp. 92-100, Class B, Scopus Code (*pending attribution*), **Impact factor** 0,135.
- 7) **2018** - “Diversity of Board of Directors and Environmental Social Governance: Evidence from Italian Listed Companies”, with N. Cucari, B. Orlando, **Corporate Social Responsibility and Environmental Management**, Vol. 25 Issue 3, pp. 250-266, DOI: 10.1002/csr.1452, ISSN 1535-3958, Class A, **Impact Factor: 2.852**, Scopus Code 2-s2.0-85046720197, ISI-WOS Code 000431982400004;
- 8) **2017** - “Open collaborative innovation and digital platforms”, with N. Cucari, A. Renzi, B. Orlando, **Production Planning & Control**, Volume 28, Issue 16, ISSN 0953-7287, 13665871, DOI: 10.1080/09537287.2017.1375143, pp. 1344-1353, Class A, **Impact Factor: 2.369**, Scopus Code 2-s2.0-85030991880; ISI-WOS Code:000416607400007;
- 9) **2016** - “Voting dissent and corporate governance structures: the role of Say on pay in a comparative analysis”, with N. Cucari and E. Sorrentino, **Corporate Ownership & Control**, Volume 13, Issue 4, Summer 2016, ISSN 1727-9232, DOI: 10.22495/cocv13i4c1p12, pp. 188-197, class B, Scopus code: 2-s2.0-85020130342, **Impact factor** 0,135;
- 10) **2016** - “Limits to creative destruction and technologies in practice: the case of Ham Radio”, with F. Schiavone, **Technology Analysis & Strategic Management**, Volume 28 issue 1, pp. 60-75, January 2016, DOI: 10.1080/09537325.2015.1072620, ISSN: 0953-7325, Class A, **Impact Factor 0,815**, Scopus Code: 2-s2.0-84948085187, ISI-WOS Code: 000365520600004;
- 11) **2016** - “Insights to technological alliances and financial resources as antecedents of high-tech firms' innovative performance” with L. Penco, G. Satta, F. Parola, **R&D Management**, vol. 46, Issue S1, January 2016, pp. 127-144, ISSN: 0033-6807, DOI: 10.1111/radm.12117; Class A; **Impact Factor: 1,19**, Scopus Code: 2-s2.0-84922795195, ISI-WOS Code:000367190300002;
- 12) **2015** - “Technological alliances and innovative performance in the Aerospace and Defence Industry” with L. Penco, G. Satta, F. Parola, in **Strategic Change**, n. 24/2015, Issue 4, pp. 321-337, ISSN: 1086-1718, Online ISSN: 1099-1697, D.O.I. 10.1002/JSC.2013, ISI-WOScode:000218233500002, Scopus Code:2-s2.0-84942256849;
- 13) **2015** - “The role of sunk cost and slack resources in innovation. A conceptual reading in an entrepreneurial perspective”, with A. Renzi, **Entrepreneurship Research Journal**, in S. Esposito De Falco, A. Renzi (guest editor), Special Issue of Entrepreneurship Research Journal, July 2015, Volume 5, Issue3, DOI: 10.1515/erj-2015-0019, p. 167-179, ISSN (Print): 2194-6175, **Impact Factor: 0.515**, ISI-WOS Code: 000368902800001, Scopus Code: 2-s2.0-84973334744.
- 14) **2014** - “A model of analysis for the evaluation of tourist destination appeal: the Amalfi coast. A case study”, with A. Botti, M. Vescei, **Enlightening Tourism. A Pathmaking Journal**, Vol 4,

n. 1, pp. 79-107, ISSN 2174-548X, DOI: 10.13140/RG.2.1.3920.7123;

- 15) **2014** - “The Effect of Public Export Incentives on Italian Textile and Fashion SMEs”, with M. Simoni, in “The Evolution of the Italian Textile and fashion Industry: from Tradition to Innovation”. **International Studies Of Management & Organization**, Spring 2014/Vol. 44, N.1, p.70-83, ISSN 0020–8825 (print) / ISSN 1558–0911 (online); Class B; **Impact Factor: 0,280**; DOI: 10.2753/IMO0020-8825440105, Scopus Code: 2-s2.0-84896905821; SJR: 0.276;
- 16) **2014** - *Guest Editors' Introduction: The Evolution of the Italian Textile and Fashion Industry: From Tradition to Innovation*” to the S. Esposito De Falco, F. Schiavone (guest editor), The Evolution of the Italian Textile and fashion Industry: from Tradition to Innovation, Special Issue of **International Studies Of Management & Organization**, Spring 2014/Vol. 44, N.1, M.E. Shape Pub., pp. 3-6, ISSN: 0020-8825, DOI: 10.2753/IMO0020-8825440100, Class B, **Impact Factor: 0,280**, Scopus Code: 2-s2.0-84896964455; SJR: 0.276;
- 17) **2009** - “Territorial development dynamics between innovation and tradition: the case of the nautical district of Latina” with F. Faggioni in **World Journal of Tourism, Leisure and Sport**, Volume 3, Issue 1, pp. 20-29, ISSN 1819-8570;
- 18) **2007** - “Agency theory, stewardship theory and residual right: logics and interpretative models” with A. Renzi in **Revista Encontros Científicos – Scientific Meetings Review**, n° 3 2007/2008, pp. 27-41, ISSN 1646 – 2408;
- 19) **2000** - Instrumentos de voice giving narelção entre os cidadão sea administração pública: a carta dos serviço, in **Revista do Serviço Público**, 51 (3), p. 5-27, ISSN 0034/9240.

b) National papers with double blind peer review

- 1) **2021** - “Editoriale” in **Corporate Governance Research & Development Studies**, 1/2021, p. 7-10, ISSN2704-8462; DOI: 10.3280/cgrds1-2021oa11452
- 2) **2021** - Funzioni e ruoli dell’Università tra storia e innovazione, in **Harvard Business Review Italia**, aprile 2021.
- 3) **2020** - Editoriale” in **Corporate Governance Research & Development Studies**, 2/2020, p. 5-7, ISSN2704-8462; DOI: 10.3280/cgrds2-2020oa11077
- 4) **2020** - Determinants of commitment and opportunism of institutional investors’ behaviour: an empirical investigation on Robo-voting Phenomenon, con N. Cucari, S. Carbonara, K. Sergakis, D. Sardanelli, in **Sinergie**, Vol. 38, Issue 3, pp. 191-214, DOI: 10.7433/s113.2020.11.
- 5) **2019** - “Editoriale” in **Corporate Governance Research & Development Studies**, 1/2019, pp. 5-12, ISSN 2704-8462.
- 6) **2018** - “Shareholder engagement e co-creation. Un’analisi su un campione di imprese quotate”, with Nicola Cucari and Sergio Carbonara, in **Sinergie**, Vol. 36, n. 106, ISSN: 0393-5108, pp. 41-59, DOI 10.7433/s106.2018.03.
- 7) **2016** - “La competitività delle banche italiane tra struttura di governance e performance: un’analisi empirica”, with N. Cucari, A. Bilotta, in **Rivista bancaria. Minerva Bancaria**, n. 4-5, july/august, pp.7-30, ISSN: 1594-7556.
- 8) **2015** - “Sustainability, longevity and transgenerational value in family firms. The case of Amarelli”, with A. Vollero, in **Sinergie**, vol. 33, n. 97, 2015, ISSN: 0393-5108, pp. 291-309, DOI 10.7433/s97.2015.18.
- 9) **2015** - “Civiccrowdfunding e valore del territorio: un’analisi empirica attraverso due piattaforme italiane”, with T. Volpe, N. Cucari, **Economia e Diritto del Terziario**, Special Issue, pp. 185-202, n. 1, 2015, DOI: 10.3280/ED2015-001009, ISSN: 1593-9464.
- 10) **2014** - “Port logistics and management: reflections on evolution in progress”, with C. Gallucci,

- in S. Esposito De Falco, C. Gallucci (guest editor), *Port Supply Chain Management: best practice and case history*, Special Issue of **Esperienze d'Impresa**, n. 2, 2014, pp. 5-8, DOI: 10.3280/EI2014-002001, ISSN 1971-5293;
- 11) **2014** - “Reputazione e performance nelle organizzazioni di volontariato”, with R. Adinolfi, in **Economia e Diritto del Terziario**, n. 2, 2014, pp. 269-284, DOI: 10.3280/ED2014-002004, ISSN: 1593-9464;
 - 12) **2014** - “The knowledge-based internationalization of italian fashion firms. The chinese market experience”, with M. Testa, V. Marino, G. Metallo, B. Quattrococchi, in **Esperienze d'impresa**, n. 1/2014, pp. 29-40, DOI: 10.3280/EI2014-001002, ISSN 1971-5293;
 - 13) **2013** - “L’effetto dei blog e del passaparola virtuale sul processo decisionale dei crocieristi: un’analisi con simulazione ad agenti”, with L. Penco, M. Remondino, in **Economia e Diritto del Terziario**, n.3, 2013, pp. 371-391, DOI: 10.3280/ED2013-003003, ISSN: 1593-9464;
 - 14) **2009** - “Il governo dell’impresa negli studi economico aziendali” with P. Genco in “Il governo dei sistemi complessi tra creazione e distruzione di valore. L’impresa e oltre l’impresa”, in **Sinergie** n. 79, pp. 119-144, ISSN 0393 – 5108;
 - 15) **2008** - “Dimensione e competitività della media impresa”, in **Rassegna Economica** n. 1/2008, pp. 75-103, ISSN 0390-010X;
 - 16) **2008** - “Emissions Trading e comportamento delle imprese: un’analisi attraverso un Decision Support System” in **Economia delle Fonti di Energia e dell’Ambiente** n. 2/2008, pp. 99-125, ISSN 1125-1263; SJR 2012*: 0,160 | SNIP 2012*: 0,165;
 - 17) **2004** - “La propensione all’internazionalizzazione delle PMI meridionali del settore tessile-abbigliamento” with Thomas A. in **Rivista Economica del Mezzogiorno** n° 3-4, pp. 443-478, ISSN 1120-9534;
 - 18) **2003** - “Competizione Globale e forme di potenziamento della governance”, in **Sinergie** n° 60/2003. *Minutes of the XIV Annual Conference of Sinergie: Business Models for the Global Market, University of Trieste, 7 and 8 November 2002*, pp. 163-188, ISSN 0393-5108;
 - 19) **1999** - “Strumenti di voice giving nel rapporto cittadini-pubblica amministrazione: la carta dei servizi” in **Azienda Pubblica**, n°1/2, 1999, pp. 93-111, ISSN 1127-5812;
 - 20) **1998** - “Relazioni di agenzia e controllo delle politiche di intervento pubblico: il caso della I.G. S.p.A.”, in **Economia e Diritto del Terziario**, n°2, 1998, pp. 427-458, ISSN 1593-9464;
 - 21) **1994** - “La segmentazione del sistema di relazioni impresa-ambiente: il caso dei network bancari”, **Rassegna Economica**, n° 3/4, 1994, pp. 957-975, ISSN 0390-010X.

c) *National papers*

- 1) **2009** - “The network in the viable System Approach to the firm’s government. Methodological aspects and concrete applications” with E. Massaroni e S. Rossi in **Quaderni di Sinergie** n. 16, dicembre 2009. *Minutes of Sinergie Convention: Firms’ management: processes, networks and value*, 21 aprile 2008, Napoli), CUEIM Comunicazioni, pp. 129-156, ISSN 0393-5108;
- 2) **2007** - “Modelli di corporate governance e distribuzione del valore aggiunto: alcune ipotesi di ricerca” with A. Renzi in **Investor Relations TOP** nr 1 – January/March 2007, pp. 7-15, ISSN 0958-6679;
- 3) **2005** - “Il ruolo dello Stato nell’orientamento etico dell’impresa” in **Economia, Azienda e Sviluppo** (Four-monthly magazine promoted by the Department of Juridical and Environmental Business Studies of the University of Lecce) nr 3/05, pp. 5-25, ISSN 1971-1964;
- 4) **2004** - “Il contributo di Federico Maria Paces alla genesi della tecnica Industriale e Commerciale” in **Economia, Azienda e Sviluppo** nr. 2/2004, pp. 61-90, ISSN 1971-1964;
- 5) **2003** - “La vitalità sistemica del territorio quale fattore determinante dell’efficacia delle azioni di marketing territoriale” in **Esperienze d’impresa** Special Edition S/2, 2003, pp. 87-104, ISSN 1971-5293;
- 6) **2000** - “Finanziamenti su Misura news risponde” in **Finanziamenti su misura - newsIPSOA**,

- n°3, 2000, pp. 147-148, ISSN 1974-2266;
- 7) **1999** - “Fiorisce la micro-impresa, parola d’onore”, in **Finanziamenti su misura – news IPSOA**, n°7, 1999, pp. 261-268, ISSN 1974-2266;
 - 8) **1999** - “Programmazione negoziata e 488: due interventi a confronto”, in **Finanziamenti su misura – news IPSOA**, n°2, 1999, pp. 47-52, ISSN 1974-2266;
 - 9) **1998** - “Nuovi strumenti per la valutazione del credito al consumo bancario: i sistemi esperti” in **Esperienze d’impresa**, n°1, 1998, pp. 61-82, ISSN 1971-5293;
 - 10) **1996** - “Tempo di esami per la Pubblica Amministrazione” with Vesci M., in **Azienditalia**, IPSOA, n°2, 1996, pp. 89-93, ISSN 1974-2266.

d) Books

- 1) **2017** - *I rapporti di potere nel sistema proprietario. Il difficile equilibrio tra maggioranza e minoranza*, Cedam WoltersKluwer, Padova, pp. 1-153, ISBN 978-88-13-36766-4.
- 2) **2016** - *Family Business: Ownership Governance and Management*, Giappichelli, Turin, pp. 1-236, DOI: 10.13140/RG.2.2.29367.52642; ISBN 9788892104938;
- 3) **2014** - *La corporate governance per il governo dell’impresa*, McGraw-Hill, II Ed., Milan, pp. 1-455, DOI: 10.13140/RG.2.1.3756.8729, ISBN 9788838674341;
- 4) **2012** - *Genesi ed evoluzione dell’impresa. Principi e casi esplicativi*. Cedam, Padua, DOI: 10.13140/RG.2.1.1069.8968, pp. 1-214, ISBN 9788813334741;
- 5) **2008** - *Dimensione e competitività. La media impresa quale protagonista del Made in Italy*, Series of the Faculty of Economics of Sapienza - University of Rome n° 83, Cedam, Padua, pp. 1-185, ISBN 9788813286590;
- 6) **2003** - *Il potenziamento della governance nell’impresa sistema vitale*, Series of the Faculty of Economics of the University of Sannio, Business Section n°5, ESI, Naples, pp. 9-254, ISBN 88-495-0571-X;
- 7) **2001** - *Razionalità e processi decisionali delle aziende pubbliche*, Series of the Faculty of Economics of the University of Sannio, Business Section n°4, ESI Naples, pp. 9-301, ISBN 8849503628.

e) Book’s Chapters

- 1) **2020** - “Le teorie dell’economia d’impresa”, in Bianco R., Cucari N. (Eds), *Economia, gestione e strumenti d’impresa*, Rogiosi Ed., Napoli, pp. 28-61, ISBN 978-88-6950-425-9
- 2) **2020** - “Governance delle politiche di intervento pubblico tra motivazioni e controllo dell’opportunismo”, with Rosario Bianco, in *Contributi in onore di Gaetano Maria Golinelli*, Rogiosi ed., Napoli, pp.177-198, ISBN 978-88-6950-393-1.
- 3) **2020** - “L’impresa minore nel sistema dell’industria meridionale”, con Bernardino Quattrococchi, in *Contributi in onore di Gaetano Maria Golinelli*, Rogiosi ed., Napoli, pp. 26-36, ISBN 978-88-6950-393-1.
- 4) **2019** - “New perspectives of corporate governance”, in *Challenges and Opportunities in Italian Corporate Governance*, S. Esposito De Falco, F. Alvino, N. Cucari, L. Lepore (a cura di), VirtusInterpress, Sumy, Ukraine, pp. 126-128, ISBN 978-617-7309-07-8
- 5) **2019** - “New research agenda for italian corporate governance model: a shareholder engagement perspective”, with N. Cucari, M. Pellicano, in *Challenges and Opportunities in Italian Corporate Governance*, S. Esposito De Falco, F. Alvino, N. Cucari, L. Lepore (a cura di), VirtusInterpress, Sumy, Ukraine, pp. 163-179, ISBN 978-617-7309-07-8.
- 6) **2019** - “Preface”, con F. Alvino, N. Cucari, L. Lepore, in *Challenges and Opportunities in Italian Corporate Governance* (2019), S. Esposito De Falco, F. Alvino, N. Cucari, L. Lepore (a cura di), VirtusInterpress, Sumy, Ukraine, pp. 3-4, ISBN 978-617-7309-07-8.
- 7) **2017** - “Contributi sulla governance nei settori assicurativo, utilities e bancario”, in AA.VV,

- L'azionariato attivo: la shareholder rights edibilancidellequotate*, edited by the National Council of Chartered Accountants and Accounting Experts, Rome, ISBN: 9788897361114;
- 8) **2016** - “Analisi qualitativa ACEA S.p.A., Enel S.p.A., Eni S.p.A., Tim S.p.A.”, “Analisi qualitativa Salini Impregilo S.p.A.” e “Il voto elettronico” in *AA.VV., L'azionariato attivo: analisi dei bilanci al 31/12/2015*, edited by the National Council of Chartered Accountants and Accounting Experts, Rome;
 - 9) **2012** - “A model for the analysis of territorial competitiveness”, in A. Morvillo (a cura di), *Advances in Tourism Studies. In memory of Clara Stefania Petrillo*, McGraw-Hill, Milan, pp. 39-57, DOI: 10.13140/RG.2.1.4313.9287, ISBN 978-88-386-7335-1;
 - 10) **2012** - “Consonanza e governo dell'impresa tra oggettivismo e soggettivismo” (with R. De Renzi, C. Gatti), in S. Esposito De Falco, Corrado Gatti (eds.) *La consonanza nel governo dell'impresa. Profili teorici e applicazioni*, Franco Angeli, Milan, pp. 32-55, ISBN 978-88-204-0216-7;
 - 11) **2012** - “Struttura e funzionamento degli organi di governo di una S.p.A.” in P. Genco, *Corporate governance. Sistemi e strutture di governo dell'impresa*, Albano, Naples, pp. 155-204, ISBN 978-88-896-7784-1;
 - 12) **2010** - “La Corporate Governance negli studi sul governo d'impresa. Approcci prevalenti e strumenti di controllo” in M. Pellicano e M. V. Ciasullo (eds.) *La visione strategica dell'impresa*, Giappichelli Editori, Turin, pp.199-216, ISBN 978-88-348-1468-0;
 - 13) **2008** - “Le dinamiche dei sistemi territoriali ad alta vocazione ambientale. Il caso del PNCVD” with C. S. Petrillo e G. Cuminatto in A. Morvillo e C. S. Petrillo (by) *Sviluppo del territorio: Identità e integrazione. Il caso del Parco Nazionale del Cilento e del Vallo di Diano*, Guida Editore, Naples, pp. 637-663, ISBN: 88-6042-137-3;
 - 14) **2008** - “Sviluppo sostenibile e strumenti per il controllo delle esternalità” in A. Morvillo e C. S. Petrillo (by) *Sviluppo del territorio: Identità e integrazione. Il caso del Parco Nazionale del Cilento e del Vallo di Diano*, Guida Editore, Naples, pp. 373-395;
 - 15) **2006** - “La governance d'impresa tra orientamenti etici e cultura della trasparenza”; in S. Esposito De Falco (in buy) *Evoluzioni e prospettive negli studi sulla governance tra economia d'impresa e diritto societario*, ESI, Naples, pp. 1-30, ISBN 88-495-1174-4;
 - 16) **2006** - “Una rilettura della governance d'impresa attraverso un'analisi bibliometrica: i risultati del progetto PRIN 2003” in S. Esposito De Falco (by) *Evoluzioni e prospettive negli studi sulla governance tra economia d'impresa e diritto societario*, ESI, Naples, pp. 65-87, ISBN 88-495-1174-4;
 - 17) **2004** - “Dal processo decisionale alla dinamica strategica: implicazioni per la governance d'impresa”, with M. Pellicano, in *Annali della Facoltà di Economia n° 9*, University of Sannio, ESI, Naples, pp. 329-363, ISBN: 88-495-0843-3;
 - 18) **2004** - “La governance come sistema di interazioni guidate” in M. Pellicano (eds) *Il governo strategico dell'impresa*, Series of Business Studies and Research Section of Business Economics and Management n° 24, Giappichelli Editore, Turin, pp. 155-178, ISBN 88-348-4670-2;
 - 19) **2004** - “Approcci sistemici nella costruzione dei processi di supporto alle decisioni: presentazione di un progetto di ricerca industriale” with F. Polese, in S. Betti, A. Cimitile (eds). *Risultati e prospettive nella ricerca congiunta Università-Imprese ICT*. Minutes of the conference: one year of the Regional Center of Competence on ICT of Campania, Franco Angeli Editore, Milan, pp. 255-264, ISBN 9788846461032;
 - 20) **2003** - “Il ruolo dell'impresa pubblica nel settore dei Pubblici Servizi ed il processo di adattamento alla deregulation” in R. Mele (eds) *Economia e gestione delle imprese di pubblici servizi tra regolamentazione e mercato*, Cedam, Padova, pp. 111-116, ISBN 88-13-24543-2;
 - 21) **2003** - “Obiettivi e missione pubblica delle imprese di pubblici servizi nell'ottica della deregulation” in R. Mele (eds) *Economia e gestione delle imprese di pubblici servizi tra regolamentazione e mercato*, Cedam, Padova, pp. 116-122, ISBN 88-13-24543-2;
 - 22) **2003** - “Il governo del territorio tra vitalità sistemica, marketing territoriale e qualità della vita” in: Swarbrooke J., Smith M., Onderwater L., *Quality of Life Atlas Reflections*. ATLAS, pp. 57-73, ISBN 90-75775-14-8;
 - 23) **2002** - “Relazioni a fiducia debole” in Pellicano M. (eds) “*Il governo delle relazioni nei sistemi vitali socio-economici. Imprese, reti e territori*”, Department of Business Studies and Research -

University of Salerno. Group of Business Studies and Research - Section of Business Economics and Management n°13, GiappichelliEditore, Turin, pp. 111-140, ISBN 88-348-2523-2;

- 24) **2002** - “Aspetti evolutivi nelle politiche pubbliche per l'internazionalizzazione”, in Ferrara G., Passaro R., Vito G. (eds), *L'internazionalizzazione delle PMI del Mezzogiorno. Percorsiimprenditoriali e strumenti di supporto*, Research Institute on Tertiary Activities, National Research Council, Series of Studies on the Service Enterprise, edited by Guida, Naples, pp. 165-201, ISBN 88-7188-698-4;
- 25) **2002** - “Analisi bibliografica, per temi, sull'internazionalizzazione delle PMI” con altri autori, in Ferrara G., Passaro R., Vito G. (eds), *L'internazionalizzazione delle PMI del Mezzogiorno. Percorsiimprenditoriali e strumenti di supporto*, Research Institute on Tertiary Activities, National Research Council, Series of Studies on the Service Enterprise, edited by Guida, Naples, pp. 379-439, ISBN 88-7188-698-4;
- 26) **2001** - “Dal marketing territoriale al territorio come sistema vitale”, Pugliese C. (eds) in *Governo del territorio e sviluppo turistico: innovazioni manageriali, aspetti giuridici ed economici*, Quaderno IRAT CNR n° 27, Naples, pp. 1-34;
- 27) **2001** - “Il settore della nautica da diporto in Italia”, in Carmela Pugliese (eds) *Il turismo nautico per il rilancio dell'economia e dell'occupazione a Napoli*, Quaderno IRAT CNR n° 22, Naples, pp. 133-172;
- 28) **1995** - “Le economie di scala e le curve di apprendimento” with Singer P., in Mele R., Parente R., Pellicano M. (eds) *Esercizi e casi di economia e gestione delle imprese*, Cedam, Padova, pp. 109-123, ISBN 88-13-19622-9;
- 29) **1995** - “Il rating nella P.A. come sistema di controllo interno ed esterno” con Vescei M. in Carmela Pugliese (eds), *Il nuovo ordinamento contabile e finanziario degli enti locali. Principi e tecniche gestionali* Quaderni IRAT-CNR, n°13.

f) **Published proceedings**

- 1) **2020 - Sinergie-SIMA 2020 Conference “Grand Challenges: Companies and Universities working for a better society”**, entitled “Determinants of Commitment and Opportunism of institutional investors' behavior: an empirical investigation on robo-voting phenomena”, with N. Cucari, D. Sardanelli, S. Carbonara, K. Sergakis, in Referred Electronic Conference Proceedings, a cura di Sandro Castaldo, Elisa Giuliani, Marco Frey e Marta Ugolini, in Pisa, 7-8 settembre 2020, pp.125-142, ISBN: 97888943937-3-6, DOI 10.7433/SRECP.FP.2020.01
- 2) **2020 - Sinergie-SIMA 2020 Conference “Grand Challenges: Companies and Universities working for a better society”**, entitled “Longevità, sensibilità al rischio e familiness nelle imprese familiari: una cluster analysis”, with F. Mirone, D. Sardanelli, E. Esposito, in Referred Electronic Conference Proceedings, a cura di Sandro Castaldo, Elisa Giuliani, Marco Frey e Marta Ugolini, in Pisa, 7-8 settembre 2020, pp. 171-189, ISBN: 97888943937-3-6, DOI: 10.7433/SRECP.FP.2020.01
- 3) **2019 - Naples International Conference 2019 “New Challenges In Corporate Governance: Theory And Practice”**, entitled “*Editorial: New Challenges In Theory And Practice Of Corporate Governance*”, with F. Alvino, A. Kostyuk, in Naples, 3-4 october 2019, DOI: 10.22495/ncpr_ed., ISBN: 978-617-7309-08-5, pp.5-7.
- 4) **2019 - Naples International Conference 2019 “New Challenges In Corporate Governance: Theory And Practice”**, entitled “*Reasons And Opportunism Control In Public Grants Policies For Development And Innovations Of Businesses*”, with N. Cucari, in Naples, 3-4 october 2019, DOI: 10.22495/ncpr_45, ISBN: 978-617-7309-08-5, pp. 349-361.
- 5) **2019 - Naples International Conference 2019 “New Challenges In Corporate Governance: Theory And Practice”**, entitled “*Enterprise Risk Management, Corporate Governance And Systemic Risk: Some Research Perspectives*”, with A. Renzi, G. Sancetta, G. Vagnani, in Naples, 3-4 october 2019, DOI:10.22495/ncpr_15, ISBN: 978-617-7309-08-5, pp. 58-60.
- 6) **2019 - European Academy of Management Conference 2019 “Exploring the Future of Management”** entitled: “*Robo-voting phenomena: an empirical analysis of institutional investors'*

- voting and proxy advisors' recommendations", with N. Cucari, S. Carbonara, K. Sergakis, in Lisboa, Portugal, 26-28 June 2019, ISSN 2466-7498; ISBN 978-2-9602195-1-7;
- 7) **2019** - "Corporate governance and blockchain: some preliminary results by a survey", with N. Cucari, E. Canuti, S. Modena, in A. Kostyuk, M. Tutino (eds), *Corporate Governance search for the advanced practices*, Roma, 28 February 2019, edited by VirtusInterpress, DOI 10.22495/cpr19p3, ISBN 9786177309054, pp. 102-115;
 - 8) **2018** - "Una reinterpretazione della Corporate Governance alla luce della tecnologia blockchain: nuove prospettive", with Nicola Cucari, in Sinergie-SIMA 2018 Conference Proceeding "Transformative business strategies and new patterns for valuecreation", Venezia, 14-15 June 2018 - Ca' Foscari University Venice (Italy), DOI 10.7433/SRECP.EA.2018.61; ISBN 97888943937-2-9, pp. 379-383.
 - 9) **2017** - "Shareholder engagement e co-creation. Un'analisi su un campione di imprese quotate", with Nicola Cucari, Sergio Carbonara, in Minutes of Sinergie-SIMA Convention (published in Referred Electronic Conference Proceedings of Sinergie-SIMA Convention "Value co-creation: management challenges for business and society), ISBN 9788890739484, Naples.
 - 10) **2017** - "Consiglio di amministrazione e performance: un'analisi empirica sulle principali banche italiane", with Nicola Cucari, Alberto Bilotta, in E. Borgonovi, G. Aiello, A.M. Fellegara (eds), *Sviluppo, sostenibilità e competitività delle aziende. Il contributo degli economisti aziendali*, XXXVII AIDEA Conference "Development, sustainability and competitiveness of companies: the contribution of business economists", 10-12 settembre 2015, Piacenza, Il Mulino, Boulogne, ISBN 9788815271747, pp. 163-182;
 - 11) **2017** - "Bundles of corporate governance and voting dissent: an empirical analysis", with Nicola Cucari, Fabio Bianconi, Francesco Surace, VII GIKA Conference su "Innovation, Knowledge, Judgement and Decision-making as Virtuous Cycle", Lisboa, 28-30 June 2017, published on 7th GIKA Conference Proceedings, by Thomson Reuters, ISBN 9878491522270, p. 171-172;
 - 12) **2016** - "Voting dissent and corporate governance structures: the role of Say on pay in a comparative analysis" with Nicola Cucari and Emanuele Sorrentino, International Conference "Past and Future of Corporate Governance: Practices, Reforms and Regulations", Rome (Italy), May 26, 2016, published in *Corporate Ownership & Control*, Volume 13, Issue 4, Summer 2016, ISSN 1727-9232, p. 188-197, **Impact factor** 0,135;
 - 13) **2015** - "Social innovation practices: focus on success factors for crowdfunding", with A. Vargas-Sanchez, N. Cucari, in Gummesson E., Mele C., Polese F. (Eds.) "Service Dominant Logic, Network and Systems Theory and Service Science: Integrating three Perspectives for a New Service Agenda", Proceedings of the 2015 Forum, The 2015 Naples Forum on Service, DOI: 10.13140/RG.2.1.3606.3441, ISBN: 979-12-200-0486-2, p. 1-16, published on line: <http://www.naplesforumonservice.it/public/index.php?node=183&nm=Proceedings+of+the+2015+Forum>;
 - 14) **2012** - "Sostenibilità e comportamenti manageriali nella prospettiva della Upper Echelon Theory", con G. Vagnani, in *Minutes of XXXV AIDEA Convention "Management senza confini"*, P. Adinolfi, R. Cafferata, A. Tommasetti (eds), Salerno, 4-5 October 2012, pp. 97-104, ISBN 978-88-15-24695-0;
 - 15) **2012** - "The evaluation of effects of blogs on the cruiser's decision making process. An empirical analysis", with L. Penco, M. Remondino, in *Competition and Innovation in Tourism: New Challenges in an Uncertain Environment*, vol. II, Proceedings of the 1st Enlightening Tourism Conference 2012, 13-14 September 2012, Naples, Enzo Albano Editore, Naples, pp. 875-892, ISSN 978-88-89677-88-9;
 - 16) **2010** - "Credibilità e performance aziendali: il contributo dell'impression management" with G. Vagnani in *Minutes of XXXII AIDEA Convention. Le risorse immateriali nell'economia delle aziende, 24-25 Settembre 2009, Ancona*, Il Mulino, pp. 293- 303, ISBN 978-88-15-13928-3;
 - 17) **2009** - "Un'analisi critica sull'efficacia degli strumenti pubblici a sostegno dell'innovazione" with Renzi A. in AA.VV. *Minutes of Convention Welfare, coesione sociale e sostenibilità nella Unione Europea: modelli socioeconomici a confronto, 2-3 febbraio 2007, Rome*, Casa Editrice Università La Sapienza, pp. 19-54, ISBN 978-88-95814-20-9;
 - 18) **2008** - "Una classificazione delle imprese familiari tra valori della famiglia, proprietà e management" with G. Vagnani G., in C. Devecchi e G. Fraquelli (eds) *Minutes of XXX AIDEA*

Convention: Dinamiche di sviluppo e di internazionalizzazione del Family Business, 18 – 19 ottobre 2007, Milano, edited by il Mulino, Boulogne, pp. 157-172, DOI: 10.13140/RG.2.1.1692.4889, ISBN 978-88-15-12682-5;

- 19) **2008** - “Shipping Cruise Industry in the Southern Lazio: the struggle between globalisation and local settlement” with Proietti L. e Faggioni F., in Morvillo A. e Petrillo C. (eds), *Minutes of CNR – IRAT Convention: Cruise Shipping Opportunities and Challenges: markets, technologies and local development* 4 – 6 ottobre 2007, Naples, Enzo Albano Editore, Naples, pp. 325-353, DOI: 10.13140/RG.2.1.2478.9205, ISBN 978-88-89677-16-2;
- 20) **2001** - “Aspetti evolutivi dell’intervento dello Stato nell’economia e ruolo della programmazione negoziata in Italia”, in Bianchi M. (eds) *Minutes of SVIMAP Convention: Enti Pubblici e competitività, Forlì 23 – 24 June 2000*, edited by Il Ponte Vecchio, Cesena, pp. 255-275, ISBN 88-8312-084-1.

g) Research Reports

- 1) **2016** – “Presentazione”, with G.M. Golinelli, in “Progetto Divino. Soluzioni distributive innovative per la comunicazione della distintività del vino italiano sul mercato consumer internazionale”. **Sinergie Rapporti di Ricerca** n. 39 – november 2016, pp. 7-10, ISSN: 0393-5108, DOI: 10.7433.01/RR39.2016;
- 2) **2016** – “La gestione del programma Divino ed il modello organizzativo della ricerca”, with R. De Renzi, in “Progetto Divino. Soluzioni distributive innovative per la comunicazione della distintività del vino italiano sul mercato consumer internazionale”. **Sinergie Rapporti di Ricerca** n. 39 – november 2016, pp. 29-39, ISSN: 0393-5108, DOI: 10.7433.01/RR39.2016;
- 3) **2011** - “L’impianto metodologico del progetto TA CAMP” with M. P. Masia in “Il Tessile/Abbigliamento campano tra Internazionalizzazione e Tradizione: i risultati del progetto TA CAMP” (by Salvatore Esposito De Falco e Pietro Genco). **Sinergie Rapporti di Ricerca** n. 32 – June 2011, pp. 59-65, ISSN: 0393-5108;
- 4) **2011** - “Il Tessile/Abbigliamento in Campania: tra memoria storica e prospettive future” with M. Santillo in “Il Tessile/Abbigliamento campano tra Internazionalizzazione e Tradizione: i risultati del progetto TA CAMP” (by Salvatore Esposito De Falco e Pietro Genco). **Sinergie Rapporti di Ricerca** n. 32 – June 2011, pp. 69-91;
- 5) **2011** - “Criticità e fabbisogni finanziari delle imprese del T/A campano” with G. Calabrese, F. Calza, L. Dezi, F. Gamma, A. Minguzzi e M. Simoni in “Il Tessile/Abbigliamento campano tra Internazionalizzazione e Tradizione: i risultati del progetto TA CAMP” (by Salvatore Esposito De Falco e Pietro Genco). **Sinergie Rapporti di Ricerca** n. 32 – June 2011, pp. 573-623, ISSN: 0393-5108;
- 6) **2011** - “Dotazione strutturale e processi di internazionalizzazione delle imprese del T/A campano” with E. Bonetti e M. Simoni in “Il Tessile/Abbigliamento campano tra Internazionalizzazione e Tradizione: i risultati del progetto TA CAMP” (by Salvatore Esposito De Falco e Pietro Genco). **Sinergie Rapporti di Ricerca** n. 32 – June 2011, pp. 257-280, ISSN: 0393-5108;
- 7) **2009** - “Orientamenti etici d’impresa e forme di regolamentazione istituzionale: una sintesi dei risultati della ricerca”, in “Le dinamiche comportamentali delle imprese tra rischio sistemico ed orientamenti etici. Una presentazione della ricerca CUEIM (ex L. 5 Regione Campania)” (by Salvatore Esposito de Falco), **Sinergie Rapporti di Ricerca** n. 30 - December 2009, pp. 17-30, ISSN: 0393-5108;
- 8) **2008** - “Il modello SIVI quale sistema innovativo di supporto alle dinamiche decisionali: alcune conclusioni”, in “Metodologie, strumenti e metriche di supporto alle dinamiche decisionali. Il contributo del progetto di ricerca SIVI” (by Salvatore Esposito de Falco), **Sinergie Rapporti di Ricerca** n. 29 - December 2008, pp. 295-305, ISSN 0393-5108;
- 9) **2008** - “Sulla misura della consonanza nella simulazione degli approcci sistemici vitali” with Mario Guarracino e Mauro Guarracino in “Metodologie, strumenti e metriche di supporto alle dinamiche decisionali. Il contributo del progetto di ricerca SIVI” (by di Salvatore Esposito de

- Falco), **SinergieRapporti di Ricerca** n. 29 - December 2008, pp. 203-215, ISSN 0393-5108;
- 10) **2008** - “Ambito problematico, profilazione e consonanza tra concettualizzazione e misurazione” with G. Vagnani, M. Simoni, F. Ricotta e C. Gatti, in “Metodologie, strumenti e metriche di supporto alle dinamiche decisionali. Il contributo del progetto di ricerca SIVI” (by Salvatore Esposito de Falco), **SinergieRapporti di Ricerca** n. 29 - December 2008, pp. 141-201, ISSN 0393-5108;
 - 11) **2006** - “La sperimentazione nella Regione Campania” with F. Polese in **SinergieRapporti di Ricerca** n° 22 – April 2006, pp. 173-202, DOI: 10.13140/RG.2.1.1692.4889, ISSN 0393-5108;
 - 12) **2006** - “Articolazione del programma di ricerca e metodologia d’indagine” with E. Massaroni in **SinergieRapporti di Ricerca** n° 22 – April 2006, pp. 15-26, ISSN 0393-5108;
 - 13) **2005** - “Una rilettura della governance d’impresa attraverso un’analisi bibliometrica” in **SinergieRapporto di ricerca** n° 21 – December 2005, pp. 69-99, ISSN: 0393-5108.

Part X – Proceedings as speaker

a) *International Conferences*

- 1) **Sinergie-SIMA 2020 Conference “Grand Challenges: Companies and Universities working for a better society”**, entitled “Determinants of Commitment and Opportunism of institutional investors’ behavior: an empirical investigation on robo-voting phenomena”, with N. Cucari, D. Sardanelli, S. Carbonara, K. Sergakis, in Pisa, 25-26 June 2020.
- 2) **Sinergie-SIMA 2020 Conference “Grand Challenges: Companies and Universities working for a better society”**, entitled “Longevità, sensibilità al rischio e familiness nelle imprese familiari: una cluster analysis”, with F. Mirone, D. Sardanelli, E. Esposito, in Pisa, 25-26 June 2020.
- 3) **2019 – International Conference “Corporate Governance: search for the advanced practice”**, Speaking entitled: “Corporate governance and blockchain: some preliminary results by a survey”, with N. Cucari, E. Canuti, S. Modena, in Rome, 27 february 2019;
- 4) **2018 - Sinergie-SIMA 2018 Conference Proceeding “Transformative business strategies and new patterns for value creation”**, Speaking entitled: “Una reinterpretazione della Corporate Governance allalucedellatecnologiablockchain: nuoveprospettive”, with Nicola Cucari, in Venezia, 14-15 June 2018 - Ca’ Foscari University Venice (Italy);
- 5) **2018 – International Conference “Corporate Governance, Ownership And Control”**, Speaking entitled: “Interlocking directorates in Italy: new perspectives for corporate governance mechanism”, with N. Cucari, F. Di Franco, Rome (Italy), 27 February 2018;
- 6) **2016 - International Conference “Past and Future of Corporate Governance: Practices, Reforms and Regulations”**, Speaking entitled: “Voting dissent and corporate governance structures: the role of Say on pay in a comparative analysis”, with N. Cucari, E. Sorrentino, Rome (Italy), May 26, 2016;
- 7) **2015 - The Naples Forum on Service 2015**, Speaking entitled: “Social innovation practices: focus on success factors for crowdfunding”, with A. Vargas-Sanchez, N. Cucari, Naples, Italy, 9-12 June 2015;
- 8) **2015 - The t-FORUM 2015 Global Conference: Tourism Intelligence in Action**, Speaking entitled: “*The territory attractiveness as a factor for competitiveness: the model of the albergodiffuso (scattered hotel)*”, with M.R. Cirillo, N. Cucari, Naples, Italy, 4-7 May 2015, Conference Venue: Historical Complex of Santa Chiara;
- 9) **2015 - The t-FORUM 2015 Global Conference: Tourism Intelligence in Action**, Speaking entitled: “*Strategic analysis of cultural heritage of Regione Campania: qualitative and quantitative rating*”, with F. Cinquegrani, L. Aversa, M.I. Simeon, A. Martone, M.M. Montella, P. Villani, A. D’Auria, Naples, Italy, 4-7 May 2015, Conference Venue: Historical Complex of Santa Chiara;
- 10) **2014 - XXVI SinergieAnnual Convention: “Manufacturewhich future?”**, Speakingentitled:

“Alla ricerca di un possibile principio evolutivo della teoria e della pratica d’impresa. Dinamiche di sviluppo delle modalità di produzione industriale”, with E. Massaroni, G. Sancetta, A. Cozzolino, A. Bilotta, L. Carrubbo, electronic press of speaking in Sinergiemagazine, http://www.sinergiejournal.it/index.php?option=com_content&view=article&id=594&Itemid=508, Cassino (FR), 13-14 November 2014, DOI 10.7433/SRECP.2014.02, pp. 21-48, ISBN 978-88-907394-4-6;

- 11) **2012 - CNR, Universidad de Huelva (Spain), Università Parthenope Convention entitled: “Competition and Innovation in Tourism: New Challenges in an Uncertain Environment”**, 1st Enlightening Tourism Conference 2012, Speaking entitled: “*The evaluation of effects of blogs on the cruiser’s decision making process. An empirical analysis*”, with L. Penco, M. Remondino, Naples 14 September 2012;
- 12) **2008 –Sinergie Convention: Risk and ethics between Public Administration and Firm.** Speaking entitled: “*New Institutional View, Public Regulation and Firm’s Ethics: the First Issue of the Search Plan Law 5*”, Ex Chiesa San Giovanni Battista della Porta - Gaeta (LT), 04 July 2008;
- 13) **2008 –Sinergie Convention: Firms’ government: value processes and networks.** Speaking entitled: “*Firm government and supply chain management*”, University of Naples “Federico II”, 21 April 2008;
- 14) **2007 - CNR – IRAT Convention: Cruise Shipping Opportunities and Challenger: markets, technologies and local development.** Speaking entitled: “*Cruise Shipping Industry in the Southern Lazio: the struggle between globalisation and local settlement*”, with Luca Proietti e Francesca Faggioni, University of Naples Parthenope, 4 – 6 October 2007;
- 15) **2006 - Universidade do Algarve (Portogallo) Convention: Global Electronic Commerce and Governance.** Speaking entitled: “*New models of governance. Consideration in the Italian Context*”, Universidade Do Algarve (Portugal), 12 October 2006;
- 16) **2004 -ATLAS Annual Conference: Networking & partnerships in Destination & Development Management.** Speaking entitled: “*Consonance and Risonance in evolutionary path of the tourist industry. The case of the National Park of Cilento*”, with Prof. Vagnani G., Naples 3 – 6 April 2004.

b) National Conferences

- 1) **2017 – AIDEA National Convention “New trends in business studies. The evolution of company-company relationships”**, Speaking entitled: “*Qualitative Comparative Analysis in Corporate Governance research: a systematic literature review of applications*”, with N. Cucari, P. Roehm, Rome 14-15 September, Unitre Rome;
- 2) **2017 - Sinergie-SIMA 2017 Convention “Value co-creation: le sfide di management per le imprese e per la società”**, Speaking entitled: “*Shareholder engagement e co-creation. Un’analisi su un campione di imprese quotate*”, with N. Cucari, S. Carbonara, Naples, 15-16 June 2017, DOI: 10.13140/RG.2.2.35385.16483;
- 3) **2015 - XXXVII AIDEA Convention “Development, sustainability and competitiveness of companies: the contribution of business economists”**, Speaking entitled: “*The competitiveness of Italian banks between governance and performance structure: an empirical analysis*”, with N. Cucari, A. Bilotta, Piacenza, 10-11-12 September 2015;
- 4) **2012 – XXXV AIDEA Convention “Management without limits”**, Speaking entitled: “*Sustainability and managerial behavior in the perspective of Upper Echelon Theory*”, with G. Vagnani, Salerno, 4 e 5 October 2012;
- 5) **2009 - XXXII AIDEA Convention: “The intangible resources in the economy of companies”**. Speaking entitled: “*Credibility and business performance: the contribution of the impression management*”, with Prof. Gianluca Vagnani, Ancona 24-25 September 2009;
- 6) **2008 - III “Azienda Pubblica” National Convention: Govern and program: the public company between innovation and development at the service of the citizen and the country.** Discussant in the session 2 “*Development of Local Systems and new governance*

- models*", Grand Hotel Salerno, 5 – 6 June 2008;
- 7) **2007 - XXX AIDEA Convention: Dynamics of development and internationalization of the Family Business.** Speaking entitled: "*A classification of family businesses between family values, ownership and management*", with Prof. Gianluca Vagnani, Milan 18 – 19 October 2007;
 - 8) **2007 – Sapienza University of Rome Convention: Welfare, social cohesion and sustainability in the European Union: Comparative socio-economic models.** Speaking entitled: "*A critical analysis of the effectiveness of public instruments in support of innovation*", with Dr. Fabrizio Cobis of Ministry of University and Research and Prof. Antonio Renzi, Sapienza - University of Rome, Rome 2 - 3 February 2007;
 - 9) **2002 – XIV "Sinergie" Convention: Business models for the global market.** Speaking entitled: "*Global competition and forms of governance strengthening*", University of Trieste, 7-8 November 2002;
 - 10) **2000 – SVIMAP Convention: Public bodies and competitiveness. The intervention of public bodies in enhancing the competitiveness of local systems. National and international experiences.** Speaking entitled: "*Evolutionary aspects of state intervention in the economy and the role of planning negotiated in Italy*", Forlì 23-24 June 2000.

c) *Seminars*

- 1) **2018 - Telematic University Pegaso Conference on: "Ports and special economic zones",** Speaking entitled: "The Mediterranean ports and the SEZ", Naples, 26 January 2018;
- 2) **2016 – ODCEC Naples Seminar on: "Active ownership: the financial statements of listed companies. Corporate governance. Electronic voting "**, Speaking entitled "Corporate governance ", ODCEC Naples office, 16 December 2016;
- 3) **2016- ODCEC Naples Seminar on "Corporate Governance and SME"**, Speaking entitled: "*Corporate governance for the competitiveness of family businesses*", ODCEC Naples office, 24 May 2016;
- 4) **2016 - II Single National Congress on "Accountant 2.0: innovate the profession, innovate the country",** Speaking entitled: "*The government of the enterprise in the university training of chartered accountants; The role of Independent Directors and Committees for correct corporate compliance* ", Rome Events, Piazza di Spagna, 28 April 2016;
- 5) **2016 - Universitas Mercatorum Convention, Interporto Campano "SME, competitiveness and networks"**, Speaking entitled: "*Research funding for business network. Some recent experiences in Campania*", Palazzo dei Congressi, Interporto di Nola (Naples), 3 March 2016;
- 6) **2013 - Unione degli Industriali della Provincia di Napoli Convention "The innovation as a lever for development"**, Speaking entitled: "*R&D and university sector*", Naples, 28 Novembre 2013;
- 7) **2013 - Naples 2020 Conference "Review of the Campania and Mediterranean economy. In search of lost competitiveness"**, Speaking entitled: "*R&D and fashion business in Campania*", Naples, 28-29 November 2013;
- 8) **2011 - CUEIM Convention: Clothing Textiles range between Internationalization and Tradition: the results of the TA CAMP project.** Speaking entitled: "*The internationalization of T / A companies: corporate structure and public policies*", Naples 07 July 2011;
- 9) **2009 - Echo Italia 2009 – Workshop "Textile and clothing sector in the region of Campania. TA CAMP Project"**. Speaking entitled: "*The reinforcement of the supply chain in the textile and clothing sector in the Region of Campania: TA CAMP project*", Windsor Palace, Montreal (Canada), 10-12 June 2009;
- 10) **2009 - CUEIM Convention: Access to credit and real services to internationalization for the development of the Campano T / A companies.** Speaking entitled: "*History and becoming of Textiles / Clothing in Campania: an overview of the first results of the research*", Naples 11 September 2009;

- 11) **2005 – CUEIM Convention: The CO2 emissions market: a model for the allocation of emissions permits.** Speaking entitled: “*The research experience of the Naples Operational Unit: issues of allocation of emission quotas* ” with Prof. Marco Pellicano, University of Salerno, 21 October 2005.

Part XI– Further research activities

a) Guest Editor

- 1) **2016 - Operations Management and Digital Technologies**, S. Esposito De Falco, F. Schiavone (guest editor), Special Issue of **Production Planning & Control: The Management of Operations**, ISSN: 0953-7287;
- 2) **2015 - Entrepreneurship, Innovation and Risk**, S. Esposito De Falco, A. Renzi (guest editor), Special Issue of **Entrepreneurship Research Journal**, July 2015, Volume 5, Issue3, ISSN: 2157-5665;
- 3) **2014 - Port Supply Chain Management: best practice and case history**, S. Esposito De Falco, C.Gallucci (guest editor), Special Issue of **Esperienze d’Impresa**, F. Angeli Ed., n. 2/2014, ISSN 1971-5293;
- 4) **2014 - The Evolution of the Italian Textile and fashion Industry: from Tradition to Innovation**, S. Esposito De Falco, F. Schiavone (guest editor), Special Issue of **International Studies Of Management & Organization**, M.E. Shape Pub., n. 1/2014, pp. 1-89, ISSN: 0020-8825.

b) Curatorship

- 1) **2019 - “New Challenges In Corporate Governance: Theory And Practice”**, S. Esposito De Falco, Alvino F., Kostyuk A. (a cura di), edited by VirtusInterpress, Sumy, Ukraine, pp. 1-463, ISBN: 978-617-7309-08-5.
- 2) **2019 - Challenges and Opportunities in Italian Corporate Governance**, S. Esposito De Falco, F. Alvino, N. Cucari, L. Lepore (eds), VirtusInterpress, Sumy, Ukraine, pp. 1-299, ISBN 978-617-7309-07-8.
- 3) **2012 -La consonanza nel governo dell’impresa. Profili teorici e applicazioni**, S. Esposito De Falco, Corrado Gatti (eds), Franco Angeli, Milan, pp. 1-332, ISBN 978-88-204-0216-7;
- 4) **2011 - Il Tessile/Abbigliamento campano tra Internazionalizzazione e Tradizione: i risultati del progetto TA CAMP**, S. Esposito De Falco, P. Genco (eds),Sinergie *Rapporti di Ricerca* nr. 32, June 2011,pp. 1-665, ISSN: 0393-5108;
- 5) **2009 - Le dinamiche comportamentali delle imprese tra rischio sistemico ed orientamenti etici. Una presentazione della ricerca CUEIM (ex L. 5 Regione Campania)**, G.M. Golinelli, Salvatore Esposito de Falco (eds), Sinergie *Rapporti di Ricerca* nr. 30,December 2009, pp. 1-113, ISSN: 0393-5108;
- 6) **2008 - Metodologie, strumenti e metriche di supporto alle dinamiche decisionali. Il contributo del progetto di ricerca SIVI**, Salvatore Esposito de Falco (eds), Sinergie *Rapporti di Ricerca* nr. 29, December 2008, pp. 1-305, ISSN: 0393-5108;
- 7) **2006 - Evoluzioni e prospettive negli studi sulla governance tra economia d’impresa e diritto societario**, S. Esposito De Falco (eds) ESI, Naples, pp. 5-193, ISBN 88-495-1174-4.

c) *Organizing Conferences*

- 1) **2019 - Organising committee member and Conference co-chair** to the International Conference titled: “*New Challenges in Corporate Governance: theory and practice*”, Naples, 3-4 ottobre 2019;
- 2) **2019 - Organising and roundtable moderator** to the International Conference dal titolo “Il board alla prova del voto degli investitori: gestione del rischio, executive compensation e sostenibilità”, Sapienza University, Rome, 27 febbraio 2019;
- 3) **2018 - Keynote speeches** to the international conference titled “Corporate Governance: A New Perspective In Scholarly Research”, Izmir (Turkey) 11 ottobre 2018;
- 4) **2018 - Co-chair** of the international conferencetitled “Corporate Governance, Ownership And Control”, Rome 27 February 2018;
- 5) **2016 - Session Chairman and Reviewers** of “R&D Management Conference 2016”, Session on “*Open innovation for R&D and Grand Challenges*”, Cambridge (London) 3-6 July 2016;
- 6) **2015 –Member of Scientific Committee** of “The t-FORUM 2015 Global Conference: Tourism Intelligence in Action”, Naples, 4-7 May 2015;
- 7) **2012 –Member of Organizing Committee**of XXXV AIDEA Convention “*Management without limits*”, Salerno, 4 - 5 October 2012;
- 8) **2012 –Member of Organizing Committee of 1st Enlightening Tourism Conference 2012**, “*Competition and Innovation in Tourism: New Challenges in an Uncertain Environment*”, Naples 14 September 2012;
- 9) **2004 –Member of Scientific Committee**of ATLAS Annual Conference 2004, “*Networking & partnerships in Destination & Development Management*”, 3-6 April 2004, Naples.

d) *Member of Editorial Board and/or Review Committees*

- 1) **2019 – Scientific Director** of the journal Corporate Governance And Research & Development Studies;
- 2) **2017 – Editorial Board Member and Co-Editors-in-Chief** of the journal “Corporate Governance and Organizational Behavior Review”;
- 3) **2017 - Editorial Board Member** of the journal “Corporate Governance and Sustainability Review”;
- 4) **2017 - Referee** of the journal “Technology Analysis & Strategic Management (TA&SM)”;
- 5) **2014 - Referee** ofthe journal “R&D Management”;
- 6) **2012 - Referee** of the journal “International Studies of Management & Organization”;
- 7) **2011 –Member of the Scientific Committee**of the Spanish journal “*Enlightening Tourism. A pathmaking Journal*”;
- 8) **2008 –Member of the ScientificCommittee**of journal “*Ensino e PesquisaemAdministração*”, Faculdade Central de Cristalina - FACEC;
- 9) **2008 - Referee** of “Sinergie” magazine;
- 10) **2006 –Member of the ScientificCommittee**of journal “*Rassegna di diritto ed economia dello sport*” (published ESI).

e) *Member of Committees*

- 1) **2019 - Member of the Commission.** Professional examiner, chartered accountant and accounting expert and auditor;
- 2) **2017 – Member of the Scientific Committee** of the Italy 2020 Transport Cluster;
- 3) **2016-Member of the study group** on the active ownership of the National Council of Chartered

Accountants and Accounting Experts;

- 4) **2015** - Member of the Selection Committee for confirmation in the role of associate professor;
- 5) **2014** - Member of the Commission. Professional examiner, chartered accountant and accounting expert;
- 6) **2012** - Member of the Examining Commission of the competition, for exams and qualifications, for the recruitment of School Executives for primary, secondary and first level secondary schools and for educational institutions, D.D.G. n. 73 del 05/01/2012;
- 7) **2012** -From 02/02/2012 it has been included in the Register of Experts Industrial Research of MIUR, Decreto n. 30/Ric. of 2/02/2012, and carries out an evaluation activity of research programs and research products;
- 8) **2012** -Member of the Evaluation Body of the Campania Region, DecretoPresidenziale n. 227 dell'11/09/2012 (D.P.G.R. n. 168/2012; D.P.G.R. n. 22 del 04/02/2011);
- 9) **2011** -Member of the Judging Committee for the award of Ph.D. in "Company Management" (XXII Cycle and XXI cycle in extension), at the University of Cassino;
- 10) **2008** -Member of the Judging Committee for the award of PhD in "Economics and Management of Public Companies" (V and VI Cycle - New Series), at the University of Salerno;
- 11) **2007** – Member of the Evaluation Commission for the training course entitled "Technician for the Management of Intelligent Logistics Systems in SMEs"– D. L. n. 297/99 – D.M. 593/00 art. 12 – Bando FAR – D.D. n. 130/Ricdel 16.02.04. Customer: EsseLibri;
- 12) **2006** -Member of the Evaluation Committee for the evaluation of the final exam related to the Ph.D. in Business Administration (XVIII Cycle), at the University of Catania;
- 13) **2006** - Member of the Exam Commission of State Exams for the qualification to practice as a Chartered Accountant, at the University of Naples Federico II;
- 14) **2005/2007** – Member of the Evaluation and Monitoring Commission for Research Projects (DM 1105) of the Ministry of University and Scientific Research (MIUR);
- 15) **2003** - Member of the selection board for the participants in the selection process for access to the course entitled "Marketing and communication technician" funded by the Campania Region;
- 16) **2002/2007** -Member of the Evaluation and Monitoring Committee for the PON High Education years 2000/2006 projects of the Ministry of University and Scientific Research (MIUR).

Rome, 2 agosto 2021

Salvatore Esposito De Falco